

WIN! Meeting Minutes of September 28, 2007

9:40 - Minnesota members met at Michael Schroeder's home; Bill Reedy called in by way of Iowa.

9:41 - Meeting called to order and roll taken

- Present (in person) - Steve Fuhrman, Lori Ellsworth, George Schneider, Michael Schroeder
- Present via conference call - Bill Reedy
- Absent - Scott Fuhrman
- Quorum present? (yes)

Old Business (tasks that have been completed/updated since last meeting)

- Meeting minutes
 - *Steve motioned to accept minutes*
 - *Michael 2nd; all approved the minutes as written*
- Resignation of board members (Lori [Jamie & Allison])
 - Due to other commitments Jamie & Allison Stegeman could no longer participate
 - Effective 1/30/2007 per e-mail from Jamie
- Secretary position on board filled (Lori [George])
- NIRSA Convention held on April 19-21, 2007 in Minneapolis Convention Center (Steve)
 - Steve, Lori, Michael and George all spent some time in the booth
 - Will not be participating in the convention in 2008 (held in Austin, TX)
 - Made some good contacts and will be a member of NIRSA for the next year
 - Steve will be sorting through the leads we got from the convention and sharing with us later
 - WIN! is considered the sole Wallyball partner with members of NIRSA at this time
- Wallyball DVD and website video
 - Website - problem with the web pages disappearing from the site. Was later recovered.
 - DVD - Have 3 different versions of them available:
 - *Where is your head at?* A 5 minute DVD that Steve's daughter (Jamie)
 - 18 minute wallyball demo dvd (which was well accepted at the convention)
 - 4 hour DVD will be coming out in future (content from MN state tournaments)

Unfinished Business (Committee reports or on-going projects)

- Certified Referee Program (Steve)
 - *Background - We need to have certified referees to manage tournaments*
 - *Only one person has taken the test so far and passed - Steve. Need to have more.*
- Tournament Director Certification Test (Steve [*Who is certified?*])
 - *6 have been certified up to this time:*
 - *Steve Fuhrman*
 - *Bridget,*
 - *Lori Ellsworth*
 - *George Schneider*
 - *Bill Reedy*
 - *(Boston guy)*
- Status of Corporation (Steve)
 - Corporate Bylaws
 - *Continue to update as deemed necessary by Board*
 - *No change since last meeting 9/29/2006*
 - 501C3 status
 - *Steve work with Michael on this*
 - *More paperwork needs to be completed to qualify as Sports Exemption status*
 - *Do not get Tax Exemption, but those who contribute can write off as Tax Deduction*
 - *Michael and Steve will work on getting paperwork completed - cost about \$150*
 - Treasurer Report (Mike) (t-shirts, IA tournament, MN tournament)
 - Refer to PowerPoint slides distributed at the meeting
 - Checkbook balance as of 4/30/07 was \$1,002.06
 - Balance as of 9/28/07 is \$46.00
 - Major Expenses in 2007

- NIRSA
 - *Costs totaled about \$1,300 for convention/booth/t-shirts/etc*
 - *NIRSA dues are \$450 per year (\$395 in 2006)*
- Website
 - *Hosting cost increased from \$143.99 to \$203.99*
 - *Some incremental costs incurred for various postings completed*
- T-Shirt inventory supply
 - *Purchased 120 total in 2006; sold 81; have 39 remaining*
 - *Many of the t-shirts distributed were part of tournament entry fees*
 - *Steve offered to buy up some of the extra shirts if necessary*
 - *Consensus is to reduce the number ordered in 2007-2008 to maybe 100 total*
- *Need to post WIN! finances (Checkbook) on the website (Michael/Steve)*
- *Summary - Expenses will be reduced in FY2008 (at least \$1,300 less w/out NIRSA convention)*
- *What is difference coming from between 4/30/07 and 9/28/07 checkbook balance? (Bill asked)*
 - *NIRSA dues of \$495.00*
 - *Website dues of \$203.99*
 - *Website incremental charges \$54.00*
 - *Other costs (totaling about \$200)*
 - *Steve will post checkbook on website*
- *Did we reimburse Bill Reedy for clinic he was going to host this year?*
 - *Not enough people signed up so clinic was not held - no cost incurred*
- **TO DO**
 - ***Incorporate the NIRSA logo as part of WIN! t-shirt for 2007-2008 (Steve)***
 - ***Scan NIRSA certification and post on website (Steve)***
 - ***Post WIN! checkbook on website (Steve)***
- Task Lists from previous board meeting
 - *The following members need to provide a picture for the website: Michael and Bill (done)*
 - *501 (3c) has to be completed (Steve to finish this up with Michael)*
 - *George and Michael will put together a survey on paper and on the website for the next tournament asking for feedback about tournament*
 - *Conducted 1 survey for the start of the 2006-2007 league season*
 - *No surveys conducted for tournaments in 2006-2007*
 - *Plan on doing survey for a tournament in 2007-2008*
 - *Will do an on-site survey on paper for participants to complete and return immediately*
 - *Use Zoomerang for future surveys - free for limited host duration (10 days)*
 - *George gave brief explanation and will send details on the site to Bill Reedy by e-mail*
 - *Work with Bill for some input on surveys as well*
- Club database (Lori)
 - *No progress (although we have access to the NIRSA database to share content)*
 - *MS-Access may be best bet for hosting the database; need something query-able.*
 - *Jamie had been working on some ideas, but nothing happened since he resigned 1/30/2007*
 - *Notes that we had drafted were kept by Jamie - don't have them any longer*
 - *May be other database programs to use instead of MS-Access*
 - *Key is to organize the necessary fields before we create the database*
 - *Steve may be taking a class at U of Minnesota on how to use MS-Access for web version of database*
- Joining the Minnesota Council of Nonprofits (MCN) (Steve)
 - *Cost to join is up to \$90 per year*
 - *MCN organizes & hosts workshops for members*
 - *Since Michael had experience with non-profits in a prior life, he may be able to share some knowledge on benefits of joining*
- Status Wallyball registration form (Lori [Allison])
 - *This was something Allison was going to work on before she resigned.*
 - *Need to have someone else pick this task up*
 - *Would be helpful to have on-line registration process that makes it easier to sign up for tournaments*

New Business

- Wallyball Season and Tournaments
 - MN Tournaments 2007 – 2008 tournaments (Steve)
 - *Plan on having 4 more tournaments than last year*
 - *October 2007- Will host the 2nd Cash Payout tournament in Minnesota (Iowa too?)*
 - *Steve/Bill to work on which tournaments to host in Iowa vs. Minnesota*
 - *May get a Wisconsin college to host a tournament in February*
 - *See preliminary tournament schedule handed out by Steve for this meeting for details*
 - Tournament committee meeting (Lori)
 - *WIN! (Minnesota) met with some players in Minnesota who suggested a Cash Payout format to draw some more of the Volleyball players (who are accustomed to this format).*
 - *Food/Beverage - Should we begin charging for food at tournaments? Collection bucket?*
 - Wallyball Divisions (Steve)
 - *No change from previous discussions - no change from before*
 - *Open/Advanced/Intermediate/Beginner/Intramural/Recreation*
 - *Forgot to list the Intramural and Recreation levels*
 - ***TO DO - Steve to update WIN! website with the additional 2 divisions***
 - MN Wallyball league 2007 – 2008 (George/Steve)
 - *George will run the Thursday league again this year with Scott assisting.*
 - *Do a Flex League for Fall 2007 (10/4 through 11/15)*
 - *Create teams based on skill level of those who show up*
 - *Drawn randomly with draw cards which are distributed when signing in at front desk*
 - *Stay with the same team entire night - 3 matches of 2 games up to 18 points per game*
 - *Michael liked the notification process when matches are complete and players can play more often*
- *NOTE: Side 1 of tape expired here - Missed recording Bill's section on the IA league plans for 2007-2008*
 - IA Wallyball league 2007 – 2008 (Bill)
 - *Bill said they will continue with 2 league nights per week - Tuesday (start 10/9) and Friday (10/12)*
 - *Charge by the team at \$120 per session (10 weeks) - get money up front*
 - North Scott Fitness Center changed hands to Eldridge Recreation & Fitness Center (owned by city)
 - *Transition occurred in September 6, 2007*
 - *Any requests for facility must be brought to the Park Board (city run)*
 - *Requests must be made several weeks in advance to get approved and planned*
 - *October 6 is planned date for hosting a demonstration clinic at Eldridge, but Bill is unable to attend due to other commitments.*
 - *Steve will replace Bill as host*
 - *No cost for those attending*
 - *Bill will e-mail Steve details so Minnesota can try to get some teams come for the event*
 - IA Tournaments for 2007 – 2008 (Bill)
 - *Looking at several venues for tournaments*
 - *Other possible besides Eldridge include: Waterloo, Coral Ridge*
 - *Will also try to help get leagues started at several other locations as well*
 - *Park Board understands Bill's objective is to popularize the sport and not just get business for Eldridge RF&C*
 - Status of Courts (Steve/Lori)
 - *Central Courts (MN) (Steve)*
 - *Want to increase tournament cost charges up to \$40/hour (increase significant from 2006-2007)*
 - *At new rates, would need to get well over 30 players per tournament to not lose \$\$*
 - *May be looking at moving some tournaments elsewhere if these new costs go up*
 - *Facility costs have been over 70%*
 - *Any truth to the rumor they will be closing 1/2008? (George)*
 - *Northwest YMCA (Lori)*
 - *Facility removing the racquetball courts without replacing them*
 - *New facilities are not being built with racquetball courts*
 - *Need to find alternate places to play wallyball as this continues*

- Lifetime Fitness (SLP) has been converting more courts to storage (4 of 12 total) (George)
 - Joe Garcia corporation planning on building facilities with racquetball/wallyball
 - Reno, NV is first location to be planned/started
 - Looking at other locations near busy areas (i.e.: Mega Mall)
 - LA Fitness Centers (Steve)
 - Need to get their management interested in wallyball, since these facilities are constructing racquetball courts, although they are not setting up (drilling holes) for Wallyball play (they say racquetball players complain drilled holes affect their play)
 - Typically have 4-6 courts construction per location
 - LA FC has outsiders run their leagues
 - Steve will be working on getting LA FC interest in wallyball
- Any other Business
 - Revenue generating ideas
 - League administration fee (\$10?) for players to commit they will participate (George)
 - Makes them more likely to participate
 - Reduces need to get subs at last minute
 - Charge for clinics/instruction/etc (Steve)
 - Run leagues for facilities for a fee (Steve)
 - Host league statistics for other facilities on the WIN! website (Steve)
 - Should we recruit more members? (sure)
 - Don't have to be WIN! members - can just be contributors (Advisory staff)
 - Yahoo! File storage becoming more expensive - will be moving to LogMeIn.com hosted on Steve's network of PCs.
 - Still will use Yahoo! E-mail service as before
 - File hosting will be done via LogMeIn.com
 - No charge for new service - will be donated by a certain individual
 - Board Member expiration dates (Steve)
 - Steve (1/1/2008)
 - George (4/1/2008)
 - Lori (2/1/2008)
 - Scott (5/1/2008)
 - Mike (4/1/2009)
 - Bill (5/1/2009)
 - Need to vote prior to expiration date or term will continue through the end of that calendar year
 - WIN! logo- do we have one yet? (Bill)
 - Nothing official yet. Will need to revisit this - anyone good with graphics?
 - Maybe we can use someone who does our t-shirt graphics - we still have the artwork (Lori)
 - **TO DO - Lori to check with graphics contact to design a WIN! official logo**
 - Hosting charity tournaments (Bill)
 - Bill will get more info and discuss off-line with WIN!/Minnesota
- Next Meeting date
 - Maybe in Iowa when Iowa State Tournament is held in March 2008 (Lori)
- Adjourn Meeting
 - Steve motioned to adjourn
 - Michael 2nd
 - Approved
 - Meeting adjourned at 11:05 pm

Meeting Minutes recorded by George Schneider