**Meeting Minutes (04/08/2018)**

Roll Call at 10:06

* *All present at Lifetime Fitness in Fridley: Lori, Steve, Bill, Jason, Carol, Lynne, George*

Old Business (tasks that have been completed/updated since last meeting)

* Meeting minutes (<http://www.wallyball-info.com/WIN_BOD_INFO_PAGE.html>)
  + *Approved with no changes*

On-going Business (Committee reports or on-going projects)

* Status of Corporation
  + Treasurer report (Lori)
    - Checkbook balance - $2780.34 (as of 4/7/18)
  + Upcoming bills (Steve/Bill/Lori)
    - Credit card charges for tournament/new stirrer
    - Lori purchased a stainless steel stirrer for gatorade
  + Filed 2017 taxes
    - Expenses for 2017 = 6198.69
    - Income for 2017 = 6668.00
* Wallyball Season and Tournaments for 2017-2018
  + Iowa (Bill)
    - Combined Age Tournament – 1/27/2018
    - 13th Annual State Tournament –3/3-4/2018
      * *9 teams on Saturday; 8 on Sunday*
  + Minnesota (Steve/George)
    - 18th Annual Combined Age Tournament – 2/10/18
    - 36th MN State Tournament – 4/6-8 2018
      * *King event – Both Open/Upper Advanced in 1 pool; also mixed in Lower Advanced*
      * LTF hours calculations
        + Estimating there are 9 members
  + Michigan (Steve)
    - Being held 4/20-22/2018
    - Provide balls and nets for the tournament
    - Steve and Lori not sure if they are going. Bill has agreed to carry equipment
* History timeline (George)
  + *4/13 - George updated this through April 8 2018*
* T-shirts (Lori)
  + Any comments from players?
    - *Positive comments on the color (purple)*
    - *Some players wanted to buy extras of this year’s shirt*
* Promotion Ideas (Lori)
  + Bought 2 banners this year for use at open houses and tournaments
    - *1 banner stays in Iowa with Bill (He can use for advertising during his sand leagues); the other stays in Minnesota with Steve*
* Board
  + Any suggestions on who we should get to join the board? We still don't have a treasurer and we only have 4 board members not including Executive Director.
  + Lori, Bill and Lynne were elected in 4/2016. Looks like we will need election during 2018-2019 fiscal year for President, Vice-President and member at large
  + Secretary’s term is good. George was re-elected 12/2017.
  + New member from Iowa?
    - *Bill is still working on this person*

New Business

* Better advertising for tournaments
  + Was anything sent out for MN State from Player Assistance?
    - Yes but our email database has a lot of “bad” addresses. Asking for email addresses during MN State
  + Need to get information out about tournaments earlier. Posting needs to happen at least 6 weeks prior to tournaments to encourage out-of-state
    - *There will be a mid-summer planning meeting for upcoming tournaments.*
  + What about Facebook advertising we did last year?
* Suggestion: Move MN State tournament up earlier in the winter (why not January?) *There has been feedback that 3 days in a row of play are getting to be too much and may turn away out of town players from attending.*
  + *Maybe split out the King/Queen event to it’s own weekend along with another event (Doubles or Triples Draw tournament?*
    - *This may encourage out-of-town people to stay for the 2-day event.*
* Include more people in tracking player sign-ups for tournaments
  + We shouldn’t put the burden on Steve/Bill to always manage this. Should be a better method to track folks
    - *Maybe the tournament directors should share management of player sign-ups?*
* Equipment that will be purchased
  + Balls
* Reinvestment in clubs **(**Bill/George)
  + MN – Wallyball, Net, and Pump
  + Iowa – Court Netting – Wallyballs
  + MN College – Wallyball net
  + LifeTime Fitness MN – George’s group was given a Wallyball
    - *Still haven’t used it yet, so they are OK with equipment.*
  + Working with Plymouth to get 3rd court drilled. If this happens, we want to commit to having a league there. Run it similar to volleyball where money is collected up front.
* How to play wallyball videos
  + In production
    - *Content is in process; needs to be assembled into edited sessions.*
* Open Houses
  + Concentrating in Midwest
    - Iowa – 2018
      * *Maybe in October 2018 before leagues start up*
    - Perham, MN - 2018
* Wallyball Classes
  + Will hold them when requested.
  + Good feedback.
  + Will post something on website.
* New wallyball divisions possibility.
  + Advanced A/B
  + Intermediate A/B
  + Division A/B
* Results from Rules Committee meeting
  + *Some debate on rules up for consideration. These will be sent to the WIN! Board for review in a poll*
* Board of Selectors to meet after Jan 1.
  + *Tabled until after WIN! website is updated*
* Next meeting date
  + *Media Committee to decide on 2018-19 tournament dates later this summer*
  + *Next WIN! Board meeting sometime in October 2018*

Any other Business

* *None*

Adjourn Meeting

* *Motion by Bill; 2nd by Lynne; adjourned at 10:59*