**Meeting Minutes (04/08/2018)**

Roll Call at 10:06

* *All present at Lifetime Fitness in Fridley: Lori, Steve, Bill, Jason, Carol, Lynne, George*

Old Business (tasks that have been completed/updated since last meeting)

* Meeting minutes (<http://www.wallyball-info.com/WIN_BOD_INFO_PAGE.html>)
	+ *Approved with no changes*

On-going Business (Committee reports or on-going projects)

* Status of Corporation
	+ Treasurer report (Lori)
		- Checkbook balance - $2780.34 (as of 4/7/18)
	+ Upcoming bills (Steve/Bill/Lori)
		- Credit card charges for tournament/new stirrer
		- Lori purchased a stainless steel stirrer for gatorade
	+ Filed 2017 taxes
		- Expenses for 2017 = 6198.69
		- Income for 2017 = 6668.00
* Wallyball Season and Tournaments for 2017-2018
	+ Iowa (Bill)
		- Combined Age Tournament – 1/27/2018
		- 13th Annual State Tournament –3/3-4/2018
			* *9 teams on Saturday; 8 on Sunday*
	+ Minnesota (Steve/George)
		- 18th Annual Combined Age Tournament – 2/10/18
		- 36th MN State Tournament – 4/6-8 2018
			* *King event – Both Open/Upper Advanced in 1 pool; also mixed in Lower Advanced*
			* LTF hours calculations
				+ Estimating there are 9 members
	+ Michigan (Steve)
		- Being held 4/20-22/2018
		- Provide balls and nets for the tournament
		- Steve and Lori not sure if they are going. Bill has agreed to carry equipment
* History timeline (George)
	+ *4/13 - George updated this through April 8 2018*
* T-shirts (Lori)
	+ Any comments from players?
		- *Positive comments on the color (purple)*
		- *Some players wanted to buy extras of this year’s shirt*
* Promotion Ideas (Lori)
	+ Bought 2 banners this year for use at open houses and tournaments
		- *1 banner stays in Iowa with Bill (He can use for advertising during his sand leagues); the other stays in Minnesota with Steve*
* Board
	+ Any suggestions on who we should get to join the board? We still don't have a treasurer and we only have 4 board members not including Executive Director.
	+ Lori, Bill and Lynne were elected in 4/2016. Looks like we will need election during 2018-2019 fiscal year for President, Vice-President and member at large
	+ Secretary’s term is good. George was re-elected 12/2017.
	+ New member from Iowa?
		- *Bill is still working on this person*

New Business

* Better advertising for tournaments
	+ Was anything sent out for MN State from Player Assistance?
		- Yes but our email database has a lot of “bad” addresses. Asking for email addresses during MN State
	+ Need to get information out about tournaments earlier. Posting needs to happen at least 6 weeks prior to tournaments to encourage out-of-state
		- *There will be a mid-summer planning meeting for upcoming tournaments.*
	+ What about Facebook advertising we did last year?
* Suggestion: Move MN State tournament up earlier in the winter (why not January?) *There has been feedback that 3 days in a row of play are getting to be too much and may turn away out of town players from attending.*
	+ *Maybe split out the King/Queen event to it’s own weekend along with another event (Doubles or Triples Draw tournament?*
		- *This may encourage out-of-town people to stay for the 2-day event.*
* Include more people in tracking player sign-ups for tournaments
	+ We shouldn’t put the burden on Steve/Bill to always manage this. Should be a better method to track folks
		- *Maybe the tournament directors should share management of player sign-ups?*
* Equipment that will be purchased
	+ Balls
* Reinvestment in clubs **(**Bill/George)
	+ MN – Wallyball, Net, and Pump
	+ Iowa – Court Netting – Wallyballs
	+ MN College – Wallyball net
	+ LifeTime Fitness MN – George’s group was given a Wallyball
		- *Still haven’t used it yet, so they are OK with equipment.*
	+ Working with Plymouth to get 3rd court drilled. If this happens, we want to commit to having a league there. Run it similar to volleyball where money is collected up front.
* How to play wallyball videos
	+ In production
		- *Content is in process; needs to be assembled into edited sessions.*
* Open Houses
	+ Concentrating in Midwest
		- Iowa – 2018
			* *Maybe in October 2018 before leagues start up*
		- Perham, MN - 2018
* Wallyball Classes
	+ Will hold them when requested.
	+ Good feedback.
	+ Will post something on website.
* New wallyball divisions possibility.
	+ Advanced A/B
	+ Intermediate A/B
	+ Division A/B
* Results from Rules Committee meeting
	+ *Some debate on rules up for consideration. These will be sent to the WIN! Board for review in a poll*
* Board of Selectors to meet after Jan 1.
	+ *Tabled until after WIN! website is updated*
* Next meeting date
	+ *Media Committee to decide on 2018-19 tournament dates later this summer*
	+ *Next WIN! Board meeting sometime in October 2018*

Any other Business

* *None*

Adjourn Meeting

* *Motion by Bill; 2nd by Lynne; adjourned at 10:59*